



## Bailey & Company Advises MediOpin on its Sale to HealthComp

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has been acquired by

HealthComp

A Portfolio Company of

N M C  
NEW MOUNTAIN CAPITAL LLC

Financial Advisor to MediOpin, Inc

**Undisclosed**

**With more than 35 completed payer services transactions over the past several years and exceptional healthcare cost containment subject matter experience, Bailey was a strong fit to partner with MediOpin.**

**Nashville, TN (February 22, 2023):** Bailey & Company served as exclusive financial and strategic advisor to MediOpin, an innovative provider of medically-driven cost containment solutions, in its sale to [HealthComp](#), a leading third-party administrator of healthcare benefits for self-funded employers. HealthComp is a portfolio company of [New Mountain Capital](#).

MediOpin addresses key market needs through a suite of healthcare cost containment solutions backed by a talented team of medical professionals. Differentiated by clinical expertise, MediOpin's payment integrity, medical management, and medical opinion services ensure accurate reimbursement and improve care quality.

The acquisition of MediOpin enhances HealthComp's healthcare cost containment solution, further enabling HealthComp to deliver better health outcomes to its members and additional cost savings to its employer customers. We would welcome the opportunity to discuss the major trends within the payer services sector.

“We hired Bailey to represent our company given their leading experience working with healthcare cost containment companies. Bailey identified the buyers that would most benefit from our solution suite, ran a thorough process involving these potential buyers, and worked tirelessly to guide the transaction to a successful close. Bailey’s industry expertise and knowledge of all facets of the deal process enabled us to achieve our objective of finding the best partner for our company.”

William Dagher, President, MediOpin

## CONTACT INFORMATION



**JACK BAILEY**  
CO-FOUNDER & MANAGING  
DIRECTOR



**DANIEL WARD, CFA**  
VICE PRESIDENT

## ABOUT BAILEY & COMPANY

Bailey is a Nashville-based merchant banking platform focused on **growth and late-stage healthcare and technology companies**. Through the firm’s **M&A advisory and strategic fund businesses**, Bailey supports strong management teams that have built scalable platforms by providing strategic insights, world class advice, and access to one of the most diverse networks of industry experts. Since our founding, our senior bankers have closed over **200 transactions representing more than \$17B in value**. For more information see:

[www.bnco.com](http://www.bnco.com).