



Bailey & Company Advises National Credentialing Solutions on its Sale to Hardenbergh Group



Leveraging our expertise in provider data management and the broader healthcare governance, risk, and compliance industry, Bailey guided nCred to a successful outcome with Hardenbergh

NASHVILLE, TN (October 10, 2023): [Bailey & Company](#) is proud to announce it served as the exclusive financial and strategic advisor to [National Credentialing Solutions](#) (nCred), a provider of technology-enabled payer enrollment services, on its sale to [The Hardenbergh Group](#) (Hardenbergh), a leading provider of interim staffing of Medical Services Professionals, Credentials Verification Organization (CVO) services, external peer review,

consulting, and physician leadership. Hardenbergh is a portfolio company of [BV Investment Partners](#).

nCred was launched in 2011 and operates as a trusted partner to healthcare clients. nCred delivers high-quality, efficient payer enrollment services through an innovative workflow, client-facing dashboard, and high-performing workforce. Since inception, nCred has consistently evolved with the changing healthcare landscape to sustain rapid turnaround times that support client revenue cycle performance and reimbursement from health plans.

Combining nCred with Hardenbergh's existing CVO offering in credentialing, privileging, and payer/provider enrollment services will greatly enhance the ability to serve customers and

deliver the exceptional service standard that has been the hallmark of Hardenbergh for over 30 years.

“I enjoyed working with Bailey & Company to complete the successful sale. Bailey led conversations with potential acquirers to find an excellent home for my business and was thorough throughout the diligence process to ensure an attractive outcome. I am grateful for the pivotal role Bailey played and would strongly recommend Bailey to other business owners.”

— Tony Kuka, CEO, nCred

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ABOUT BAILEY & COMPANY

Bailey is a Nashville-based merchant banking platform focused on **growth and late-stage healthcare and technology companies**. Through the firm’s **M&A advisory and strategic fund businesses**, Bailey supports strong management teams that have built scalable platforms by providing strategic insights, world class advice, and access to one of the most

diverse networks of industry experts. Since our founding, our senior bankers have closed over **200 transactions representing more than \$17B in value**. For more information see: www.bnco.com.