



Bailey & Company Advises The Surgical Clinic on Its Announced Partnership with One Oncology



Strategic healthcare alliance guided by Bailey's industry expertise

NASHVILLE, TN (November 6, 2024): Bailey & Company announced today that it served as the exclusive financial advisor to The Surgical Clinic (TSC), a physician-owned, surgical specialty practice, in its partnership with One Oncology, a national network of the nation's leading oncology practices. This strategic partnership will see TSC create a new surgical division for One Oncology.

"As the largest multi-specialty surgical practice in the region, we knew that our best outcome in a strategic partnership would not follow a typical practice acquisition model," said John Boskind, MD, President of The Surgical Clinic. "We chose Bailey & Company for their expertise and the senior level attention they would offer us, as well as the ability to customize the process uniquely to our goals. Their efforts were integral to us identifying One Oncology as an ideal partner; positioning us for growth and the ability to continue providing great clinical care to our patients."

The Surgical Clinic, a physician-owned surgical specialty practice with 42 surgeons and 15 advanced practice providers, offers advanced surgical care across multiple disciplines to patients in Tennessee and Kentucky. With nearly 300 team members across 17 clinic locations, TSC brings expertise in general surgery, surgical oncology, bariatric surgery, breast

surgery, vascular and endovascular surgery, veins, plastic surgery and podiatry to the partnership.

“We are pleased to have advised The Surgical Clinic on this transformative partnership,” said Stephen Scott, Bailey & Company managing director. “By bringing together surgical expertise and comprehensive oncology services, this alliance has the potential to significantly enhance patient care across the region. Our role in facilitating this transaction underscores our commitment to supporting strategic partnerships that drive innovation and improve healthcare outcomes.”

This transaction further solidifies Bailey & Co.’s position as a trusted advisor in the healthcare sector, particularly in specialty practices and oncology services. The firm’s track record of successful transactions in these areas reflects its dedication to facilitating partnerships that enhance patient care and create value for healthcare providers.

About The Surgical Clinic (TSC)

Founded in 1997, The Surgical Clinic is a private practice group known for its patient-centered approach and a wide range of specialized surgical services, offering Middle Tennesseans access to quality surgical care close to home. TSC has consistently attracted skilled surgeons across multiple specialties, becoming one of the region’s most respected practices. For more information see: <https://thesurgicalclinics.com>

About OneOncology

OneOncology was founded by community oncologists, for community oncologists, with the mission of improving the lives of everyone living with cancer. The company’s goal is to enable community oncology practices to remain independent and to improve patient access to care in their communities, all at a lower cost than in the hospital setting. Backed by TPG and Cencora, OneOncology supports its platform of community oncology practices through group purchasing, operational optimization, practice growth, and clinical innovation. The company’s 1,300 cancer care providers care for approximately 787,000 patients at more than 420 sites of care nationwide. For more information see: <https://www.oneoncology.com>

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ABOUT BAILEY & COMPANY

Bailey is a Nashville-based merchant banking platform focused on **growth and late-stage healthcare and technology companies**. Through the firm's **M&A advisory and strategic fund businesses**, Bailey supports strong management teams that have built scalable platforms by providing strategic insights, world class advice, and access to one of the most diverse networks of industry experts. Since our founding, our senior bankers have closed over **200 transactions representing more than \$17B in value**. For more information see: www.bnco.com.